



KONKAN RAILWAY CORPORATION LIMITED
(A Government of India Undertaking)
Belapur Bhavan, Sector – 11, CBD Belapur, Navi Mumbai – 400 614
Tel :- (022) 27572015 – 18 Fax No. (022) 27579756

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“EXPRESSION OF INTEREST” (EOI) FOR ENLISTING COMPANIES/FIRMS FOR PROJECTS.

Invitation of “Expression of Interest” for the association as Project Partners with Konkan Railway Corporation Ltd for SCADA work

1.0 General:

- 1.1 The Konkan Railway Corporation Ltd. (KRCL) is a Company incorporated under The Companies Act, 1956 and having its Registered Office at Belapur Bhavan, Plot No.6, Sector 11, CBD Belapur, Navi Mumbai-400614, India and has constructed the 739 kms long Konkan Railway Line along the west coast of India and is operating train services on the line since the year 1998. KRCL is a Public Sector Undertaking (PSU) under the Ministry of Railways established with equity participation of Government of India (51%) alongwith four State Governments – Maharashtra (22%), Goa (6%), Karnataka (15%) and Kerala (6%) for construction and operation of west coast Railway line.
- 1.2 KRCL is engaged in implementation of Infrastructure projects in India and abroad. The important projects on which KRCL is presently working are:
 - i) Construction of new BG Rail line in the Katra-Dharam Section of the Udhampur-Srinagar- Baramulla Rail Link Project in Jammu & Kashmir.
 - ii) Construction of Coal Transportation system including associated Electricals Package NTPC Gadarwara STPP, Stage I.
 - lii) Rail connectivity to Vizhinjam International Seaport.
 - iv) Anakampoyyil – Kalladi - Meppadi Tunnel Road in Wayanad, Kerala.
- 1.3 Besides implementation of above infrastructure projects, KRCL is also engaged in the work of upgradation of Electric Traction System from 1x25 kV to 2x25 kV Traction system in Bhopal division of West Central Railway and Chennai division of Southern Railway on Indian Railways

1.4 Further, KRCL is actively looking to expand its footprints across the country.

1.5 KRCL invites Expression of Interest from:

- (i) Companies/Firms involved in providing services for Design, Supply, Erection, Installation, Testing and Commissioning of Supervisory Control and Data Acquisition (SCADA) system.

2.0 Expression of Interest (EOI):

2.1 The “Expression of Interest” is invited from experienced and reputed Companies/Firms with proven financial standing and experience in following domain.

- Based on the response to the “Expression of Interest”, KRCL will short-list the Firms/Companies in the domains of expertise of the Applicants.
- For each project / business identified, KRCL will associate with the most suitable, willing Firm/Company from amongst the short-listed Firms/Companies meeting the eligibility criteria jointly with KRCL for identified project for further exploration of project/business.
- In case there are more than one willing, suitable Firms/Companies for any project, KRCL will adopt competitive bidding or any other suitable criteria for identifying of most suitable Firm/Company.
- Specific Agreements for each project will be signed subsequently with the successful Bidders.

The domain is:

Business Associate in Detailed Design SCADA for Railway Traction System in compliance to RDSO specifications, for tunnel ventilation system and for other power sectors - in taking up preliminary design, detailed design execution in Projects.

2.2 Participation in the EOI and/or shortlisting in above domains does not create any legal obligation on the part of any of the parties to agree to associate on any project.

2.3 Shortlisting of the Company/ Firm will be valid for a period of three years from the date of intimation of the shortlisting by KRCL.

3.0 Successful/Shortlisted Companies/Firms is required to ensure the following

- (i) The companies/firms will associate for pre-tender activities like survey, estimation and any other assistance required to KRCL for preparation of techno-economical costing.

- (ii) Design, Engineering, Procurement, supply and shipment of entire material required for commissioning of respective work at respected sites, their installation, testing, commissioning and requisite training at site.
- (iii) Provide warranty and maintenance support post commissioning.
- (iv) Procurement and delivery of material/equipments are to be planned and scheduled in such a manner that the material/equipments are delivered, at respective sites immediately once the sites are ready for installation and commissioning of equipments so as to ensure timely completion of project and do not loose warranty period.

4.0 Documents for Eligibility:

4.1 The Companies/Firms must submit documents in proof:

- a) Of having successfully completed works in India during last 07(seven) years, ending last day of month previous to the one in which the EOI is invited/submitted.
- b) Of turnover of the Company/Firm in the preceding three financial years.
- c) Companies/Firms should also have adequate experience in installation of SCADA system.
- d) Companies/Firms shall submit documentary proof issued by the respective clients (in original or notarized) in support of their credentials.

KRCL shall reserve the rights to decide the criteria for different categories/classes depending on the value of the projects completed and experience possessed.

5.0 For avoidance of doubt, it is clarified that:

- a) Shortlisted Business Associates may directly enter/undertake any transaction through itself outside this EOI; except for the projects jointly identified with KRCL, for which any bidding/participation/transaction shall be done jointly with KRCL only.
- b) For project not jointly identified with any business associates, KRCL may directly enter/undertake any transaction through itself or through its Group outside this EOI.
- c) However, in respect of the following, no party shall individually on its own or in association with some other third party entity, proceed to further explore

and/ or implement, with or without modifications, any project or investment opportunity:

- Which has been jointly identified and/or agreed to be explored jointly by the parties, or
- Which has been identified by one party and introduced to the other party and agreed to be further explored jointly by the parties, or
- Which has been awarded or being contemplated to be awarded to the parties, for joint exploration and/ or implementation, by any third party entity, whether public or private.

Unless:

- The Parties agree in writing to take up and keep the said opportunity outside the scope of the EOI.
- One Party (Non-Pursuing Party) gives its consent, in writing, to the other Party to pursue and further explore the said opportunity, individually or in association with any other entity at its own cost & expense, outside the purview of this EOI.

6.0 Submission of EOI: The interested Companies/Firms are requested to submit its credentials including past experience of executing the similar works, Company/Firms financial status, organizational setup available with Company/Firm etc., in the EOI format enclosed so as to reach the office of Chief Electrical Engineer/KRCL, Belapur Bhavan, 3rd Floor, P.B. No. 45, Plot No. 6, Sector 11, CBD - Belapur, Navi Mumbai – 400 614, INDIA, on email – cee@krcl.co.in before 15: 00 hours on 07.05.2024. However, the process of shortlisting will be a dynamic process and the list will be modified, if necessary, from time to time on yearly basis.

KRCL reserves the right at its absolute discretion to proceed or not to proceed with offers received from Company/Firm under the Expression Of Interest and classify the Company/Firm in respective categories. For any other information the Company/Firm may contact the office of Chief Electrical Engineer/KRCL at the above address.

7.0 Processing charges: Processing charges of INR 15,000/- (Rupees Fifteen Thousand Only) shall be submitted along with the EOI documents in the form of Demand Draft drawn in favour of FA&CAO, KRCL, payable at Navi-Mumbai, India.

8.0 As the above process is dynamic one, the list will be updated periodically. Interested Companies/ Firms may submit their Expression of Interest with documents and requisite fee as given in para 7.0 above as and when the Company/Firm shall interested and they consider itself to be eligible.

FORMAT

“Expression of Interest” for association as Business Associates with Konkan Railway for various project. in India.

1. Name of Firm/ Company:
2. Respondent’s present address: a) Head Office

b) Nearest Office
3. Place and year of incorporation of the company/firm (Attach copy of Certificate of incorporation/ Registration of the Company/Firm, partnership deed (if any) Memorandum & article of Association and list of Directors and their Director Identification Number and Phone numbers)
4. Particulars of Holding, Subsidiaries or Associated Companies
5. Details of the Company/Firm, Present Business activities.
6. Turnover, Summary of assets and liabilities on the basis of audited financial statements of last three financial years. (2020-21, 2021-22 and 2022-23)
7. Relevant Projects completed in the preceding seven years.
8. Relevant Ongoing Projects.

Note: For the purpose of evaluation, financial year for the national/ international firms shall be considered as per the country of incorporation.

Respondent’s Name (s)

Signature

List of Enclosures

(I)

(II)